Cloud, Connectivity, & Colocation Services

Create a communications space that gives users agility and security and aligns business drivers for resiliency and efficiency.

Now, more than ever, people demand, and expect fast, high-bandwidth, low-latency connectivity whether it’s working on protected networks in the office, collaborating with colleagues from home, or connecting in airports, shops, or coffee stops. The pandemic elevated the importance of exceptional, secure digital experiences and accelerated the adoption of the technology that makes it possible. The challenges of managing IT exploded almost overnight so much so that businesses around the world are accelerating digital transformation three times faster than before.¹

The ultimate goal is business continuity and resiliency. The question is how to manage skyrocketing demands for secure data, storage, and connectivity? The answer is with a consultative, vendor-agnostic technology partner dedicated to finding the right solution and services for you (and not the other way around).

Cloud
Gain access to the Global Technology Market and best-of-breed telecommunications and cloud providers.
- X-as-a-Service: Infrastructure, Desktop, Backup, DR
- Hyperscalers: AWS, Azure, GCP Optimization
- Microsoft 365 Migration Management
- Access to Gartner MQ UCaaS/ CCaaS Leaders

Connectivity
Optimize communications with the latest technologies.
- Data: Internet Transport, MPLS, 4G/5G, SD-WAN, SASE
- Voice: SIP Trunking, POTS Aggregation & Replacement, Microsoft Teams Direct Routing
- Telecom & Wireless Expense Management: Guaranteed Savings

Colocation
Reduce costs, increase security, and move to a manageable OPEX model with colocation data center services. You’ll get access to 1,600+ data centers globally.

¹ Kerravala, Zeus. Digital transformation drives the need for full-stack observability. SiliconANGLE, February 24, 2021; siliconangle.com/2021/02/24/digital-transformation-drives-need-full-stack-observability/
Complete Lifecycle Management

That’s why you need a trusted IT partner with the resources, expertise, tool sets, and processes to develop innovative cloud and connectivity strategies and manage complex IT environments. Tell us what your goals and business drivers are and our vendor-agnostic experts will consult with you to evaluate and recommend the right solutions to support your communications needs, your budget, and your staff. You’ll get a single point of contact for design, implementation, and ongoing support needs, including business continuity plans, cloud strategies, NOC support, contract negotiation, and more.

- Assess existing environment & cost optimization opportunities
- Design customized solutions with detailed vendor/service provider evaluation
- 24/7/365 Black Box service support
- Dedicated carrier specialist and PM assigned to account for life of the service
- On-going account management for MAC, billing, support, etc
- Evaluate the most competitive market rates and favorable contract terms with the client’s chosen service providers
- Dedicated domestic Black Box project management
- In-flight order updates
- Field services coordination for on-site cabling/equipment installation
- Activation coordination

Select Partners

Cloud

- AWS
- AVAYA
- Azure
- Five9
- Genesys
- Google Cloud Platform

- Microsoft Teams
- NICE
- RingCentral
- Talkdesk
- 8x8

Connectivity

- AT&T
- CATO
- Comcast
- Intrado
- Lumen
- Masergy

- NTT
- Spectrum
- T-Mobile
- Velocloud
- VMOX
- Verizon

Colocation

- Cyxtera
- Digital Realty
- Equinix
- Flexential
- Rackspace

ABOUT BLACK BOX

Black Box® is a trusted IT solutions provider delivering cutting-edge technology products and world-class consulting services to businesses across the globe in every industry. The breadth of our global reach and depth of our expertise accelerate customer success by bringing people, ideas, and technology together to solve real-world business problems.