BLACK BODY OF THE SOLUTION INTEGRATORS

Wi-Fi as a Service

Positive Business Outcomes



Increase Revenue

Stable, reliable wired & wireless network is critical to business success, accelerating business operations and maintaining continuity.

1010

┿<mark>╽╷_┿╡╸</sub>Ѽ╷</mark>

• Add value to business with personalized location service.

Reduce Cost

- Employees are more efficient / productive when the access network "just works" ie. is reliable and self-healing.
- Faster root cause identification and remediation (across wired/wireless/device), including some issues that are fully self-driving and AI will proactively remediate with zero IT involvement.
- Eliminate truck rolls to capture packet traces (after an event occurs).
- Proactive help desk (e.g. RMAs).
- Simplify automation of time-consuming tasks with AI and complete API.



Reduce Risk

- Move away from brittle WLAN controllers that are riddled with bugs and slow to upgrade due to the requirement of scheduled downtimes
- Minimize human errors with Al.
- Proactively identify and resolve issues with AI (e.g. headless devices such as robots).

WaaS_Positive_Business_Outcomes_Flyer_v1_24-22

