

Appendix C Pricing Index
DIR-TSO-4344
ACS Dataline, LP dba Black Box Network Services

Category	Subcategory	DIR Customer Discount % off MSRP
Avaya		
Contact Center	IP Office Compact Contact Center	41.25%
Contact Center	IP Office Computer Telephony Integration	41.25%
End User Clients	IP Office Mobile Worker / Teleworker	41.25%
End User Clients	IP Office Phone Manager Pro	41.25%
End User Clients	IP Office Power User	41.25%
Voice Mail	IP Office Voice Messaging Pro	41.25%
PBX	IP Office	41.25%
PBX	IP Office Core	41.25%
PBX	IP Office Small Business Solution	41.25%
PBX	IP Office Softconsole / Receptionist	41.25%
PBX	PARTNER Advanced Communications System	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Agent	41.25%
End User Clients	Mobility And End User Clients - IP Agent	41.25%
End User Clients	Presence Services	41.25%
Contact Center	Avaya AURA(TM) Contact Centre - Agents And Devices	41.25%
Contact Center	Avaya AURA(TM) Contact Centre - Control Manager	41.25%
Contact Center	Avaya AURA(TM) Contact Centre - Enterprise / Essential	41.25%
Contact Center	Call Center	41.25%
Contact Center	Customer Interaction Express	41.25%
Contact Center	Interaction Center	41.25%
Contact Center	Avaya AURA Experience Portal	41.25%
Contact Center	Proactive Contact	41.25%
Contact Center	Self Service - Voice Portal	41.25%
Performance Management	Reporting And Analytics - Call Management System (CMS)	41.25%
Applications	Avaya AURA(TM) Session Border Controller	41.25%
Applications	Avaya AURA(TM) System Manager	41.25%
Applications	Unified Conferencing - Conferencing	41.25%
Applications	Unified Conferencing - Conferencing Enterprise Edition	41.25%
Applications	Unified Messaging - Hospitality Messaging Server	41.25%
Voice Mail	Avaya AURA(TM) Messaging	41.25%
Session Border Controller	Avaya AURA(TM) Session Border Controller	41.25%
Applications	Avaya AURA(TM) Session Manager	41.25%
Applications	Avaya Cloud Application Link	41.25%
Applications	Communication Manager IA770 Messaging	41.25%
Applications	Message Networking	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Attendant	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Communicator	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Mobile	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Portal	41.25%
End User Clients	Mobility And End User Clients - Avaya One-X Speech	41.25%
End User Clients	Mobility And End User Clients - DECT	41.25%
End User Clients	Mobility And End User Clients - UC Editions	41.25%
Applications	Music On Hold	41.25%
Voice Mail	Officelinx	41.25%
Support Agreement	Unified Conferencing - Conferencing Enterprise Edition	41.25%
Applications	Unified Conferencing - Conferencing Enterprise Edition	41.25%
Support Agreement	Unified Messaging - Modular Messaging	41.25%
Applications	Unified Messaging - Modular Messaging	41.25%
Applications	Video Communications	41.25%
Phones	IP Clients	41.25%
Phones	Telephones and Attendant Products	41.25%

Category	Subcategory	DIR Customer Discount % off MSRP
Phones	1400 Series Digital Telephones	41.25%
Phones	3700 Series Dect Handsets	41.25%
Phones	9500 Series Digital Deskphones	41.25%
Phones	9600 Series IP Deskphones	41.25%
Phones	Accessories	41.25%
Phones	Conference Phones	41.25%
Phones	E100 Series SIP Deskphones	41.25%
Phones	J Series IP Phones	41.25%
Phones	K100 Series Telephones	41.25%
Platforms	Avaya AURA(TM) Session Border Controller	41.25%
Platforms	Avaya AURA(TM) System Platform	41.25%
Platforms	Avaya Aura(TM) Presence Services	41.25%
Platforms	Avaya Aura(TM) System Manager	41.25%
Session Border Controller	Avaya Session Border Controller for Enterprise/Advanced Enterprise	41.25%
PBX	Communication Manager	41.25%
PBX	Communication Server 1000 - System Upgrades	41.25%
PBX	Communication Server 2100	41.25%
Platforms	Session Manager	41.25%
Platforms	Avaya AURA(TM) Application Enablement Services	41.25%
Platforms	Avaya AURA(TM) Communication Manager	41.25%
Support Agreement	Avaya AURA(TM) Communication Manager	41.25%
Platforms	Avaya AURA(TM) Communication Manager	41.25%
Platforms	Avaya AURA(TM) Communication Manager Branch	41.25%
Platforms	Avaya AURA(TM) Communication Manager EC500	41.25%
Platforms	Avaya AURA(TM) Communication Manager Messaging	41.25%
Platforms	Avaya AURA(TM) System Platform	41.25%
Platforms	Traditional Messaging	41.25%
Gateways and Servers	Branch Gateways	41.25%
Gateways and Servers	Media Gateway	41.25%
Gateways and Servers	Media Modules	41.25%
Gateways and Servers	Servers	41.25%
PODFx	PODFx	41.25%
Contact Center	Avaya Outbound Contact Express	28.75%
Contact Centre Suite	Avaya NES Contact Centre - Avaya Aura Contact Center 6 - New System	28.75%
Contact Centre Suite	Avaya NES Contact Centre - Avaya Aura Contact Center 6 - New System	28.75%
Contact Centre Suite	Contact Centre 7 - New Systems and Expansions (Corporate Licensing)	28.75%
Contact Centre Suite	Reporting and Analytics - Contact Recording & Quality Monitoring	28.75%
End User Clients	Mobility And End User Clients - Avaya One-X Agent	28.75%
End User Clients	Mobility And End User Clients - IP Agent	28.75%
Contact Center	Avaya AURA(TM) Contact Centre - Agents And Devices	28.75%
Contact Center	Avaya AURA(TM) Contact Centre - Control Manager	28.75%
Contact Center	Avaya AURA(TM) Contact Centre - Enterprise / Essential	28.75%
Contact Center	Avaya AURA(TM) Contact Centre - Report Writer	28.75%
Contact Center	Business Advocate	28.75%
Contact Center	Call Center	28.75%
Contact Center	Call Center - Advanced Segmentation	28.75%
Contact Center	Customer Interaction Express	28.75%
Contact Center	Interaction Center	28.75%
Contact Center	Avaya AURA Experience Portal	28.75%
Contact Center	Proactive Contact	28.75%
Contact Center	Proactive Outreach Manager	28.75%
Contact Center	Self Service - Speech	28.75%
Contact Center	Self Service - Voice Portal	28.75%
Performance Management	Reporting And Analytics - Avaya AURA Performance Center	28.75%
Performance Management	Reporting And Analytics - Avaya IQ	28.75%
Performance Management	Reporting And Analytics - Call Management System (CMS)	28.75%
Performance Management	Reporting And Analytics - Contact Recording & Quality Monitoring	28.75%

Category	Subcategory	DIR Customer Discount % off MSRP
Performance Management	Reporting And Analytics - Operational Analyst	28.75%
Performance Management	Reporting And Analytics - Workforce Optimization	28.75%
Performance Management	Reporting and Analytics - Call Management System	28.75%
Applications	Avaya AURA(TM) System Manager	28.75%
Applications	Call Accounting Systems	28.75%
Applications	Communication Manager IA770 Messaging	28.75%
Applications	Intuity Audix LX	28.75%
Applications	Message Networking	28.75%
Support Agreement	Unified Messaging - Modular Messaging	28.75%
Applications	Video Communications - Polycom	28.75%
Phones	IP Clients	28.75%
Phones	IP Telephony Resource Hardware	28.75%
Phones	Telephones and Attendant Products	28.75%
Phones	Digital Telephones	28.75%
Phones	IP Telephones	28.75%
Phones	Analog Telephones	28.75%
Phones	Accessories	28.75%
Phones	Avaya Wireless Telephones	28.75%
PBX	Communication Server 1000	28.75%
PBX	Communication Server 1000 - Expansions	28.75%
PBX	Communication Server 1000 - System Software Packages	28.75%
PBX	Communication Server 1000 - System Upgrades	28.75%
PBX	Communication Server 1000 - merchandise current	28.75%
PBX	Communication Server 1000 - miscellaneous	28.75%
PBX	Communication Server 2100	28.75%
Platforms	Communication Server 2100	28.75%
Platforms	Avaya AURA(TM) Application Enablement Services	28.75%
Platforms	Avaya AURA(TM) Communication Manager	28.75%
Platforms	Avaya AURA(TM) Communication Manager Custom Software	28.75%
Platforms	Traditional Messaging	28.75%
Gateways and Servers	Servers	28.75%
Contact Center	Call Center	16.25%
Contact Center	Avaya AURA Experience Portal	16.25%
Contact Center	Proactive Contact	16.25%
Contact Center	Proactive Outreach Manager	16.25%
Contact Center	Self Service - Speech	16.25%
Contact Center	Self Service - Voice Portal	16.25%
Performance Management	Reporting And Analytics - Workforce Optimization	16.25%
Applications	Avaya AURA(TM) System Manager	16.25%
Applications	Cloudlink for Cisco	16.25%
Applications	Enterprise Network & Service Management	16.25%
End User Clients	Mobility And End User Clients - UC Editions	16.25%
Applications	Music On Hold	16.25%
Applications	Unified Messaging - Modular Messaging	16.25%
Applications	Video Communications - Polycom	16.25%
Phones	1600 Series IP Telephones	16.25%
Phones	9600 Series IP Deskphones	16.25%
Phones	Accessories	16.25%
Phones	Avaya Wireless Telephones	16.25%
Phones	H200 Series Telephones	16.25%
Phones	J Series IP Phones	16.25%
Phones	K100 Series Telephones	16.25%
PBX	Communication Server 1000 - System Upgrades	16.25%
PBX	Communication Server 2100	16.25%
Platforms	Avaya AURA(TM) Application Enablement Services	16.25%
Platforms	Avaya AURA(TM) Communication Manager	16.25%
Platforms	Avaya AURA(TM) Communication Manager Custom Software	16.25%

Category	Subcategory	DIR Customer Discount % off MSRP
Platforms	Avaya AURA(TM) SIP Enablement Services	16.25%
Platforms	Traditional Messaging	16.25%
Gateways and Servers	Branch Gateways	16.25%
Gateways and Servers	High Density Gateway	16.25%
Gateways and Servers	Media Gateway	16.25%
Gateways and Servers	Media Modules	16.25%
PODFx	PODFx	16.25%
Berk-Tek		
Products	All	42.50%
Commscope		
Coax	Bulk Cable	29.90%
Coax	Factory Terminated	13.42%
Coax	Termination Hardware - Connectors (BNC)	13.92%
Coax	Termination Hardware - Patch Panels	15.18%
Coax	Termination Hardware - Connectors (F-Type)	23.93%
Copper	Bulk Cable - High Pair Count - CAT3	29.90%
Copper	Bulk Cable - OSP	29.90%
Copper	Bulk Cable - Plenum Shielded - CAT6	28.46%
Copper	Bulk Cable - Plenum Shielded - CAT6A	31.54%
Copper	Bulk Cable - Plenum Cat6e	41.90%
Copper	Bulk cable - Plenum - CAT6A	63.39%
Copper	Bulk Cable - Plenum - CAT6	63.61%
Copper	Bulk Cable - Riser - CAT6A	31.04%
Copper	Bulk Cable - Riser - CAT6e	49.33%
Copper	Bulk Cable - Riser - CAT6	53.34%
Copper	Bulk Cable - Undercarpet	26.17%
Copper	Bulk Cable - Systimax	29.90%
Copper	Bulk Cable - TE - CAT6A	29.90%
Copper	Bulk Cable - TE - CAT6	43.92%
Copper	Cable Management	29.88%
Copper	Patchcord - CAT5e / CAT6	40.41%
Copper	Unipatch RS-422	15.86%
Copper	Modcord - Systimax - CAT6 / CAT6A	29.80%
Copper	Modcord - TE - CAT6 / CAT6A	20.56%
Copper	Termination Hardware -110 Block	20.75%
Copper	Termination Hardware - Accessories	30.40%
Copper	Termination hardware - AMP Twist	20.77%
Copper	Termination Hardware - Connector - Systimax	29.88%
Copper	Termination Hardware - Connector - TE	20.87%
Copper	Termination Hardware - Connector - Uniprise CAT5e	50.91%
Copper	Termination Hardware - Connector - Uniprise CAT6	58.89%
Copper	Termination Hardware - Patch Panel - TE	20.78%
Copper	Termination Hardware - Patch Panel - Uniprise / Systimax	31.84%
Copper	Termination Hardware - Undercarpet	26.05%
Fiber	Accessories	28.98%
Fiber	Active Equipment	8.87%
Fiber	Bulk Cable - Tier 1	29.33%
Fiber	Bulk Cable - Tier 2	38.40%
Fiber	Bulk Cable - TE	36.48%
Fiber	Cable Management - FiberGuide	8.85%
Fiber	Cable Management - FiberGuide Accessories	1.84%
Fiber	Factory Terminated - Cable Assemblies	29.90%
Fiber	Factory Terminated - Cassette	21.49%
Fiber	Splicing Hardware - Accessories	8.86%
Fiber	Splicing Hardware	29.58%
Fiber	Termination Hardware - Accessories	25.19%

Category	Subcategory	DIR Customer Discount % off MSRP
Fiber	Termination Hardware - Adapter	20.67%
Fiber	Termination Hardware - Adapter - RMG/TFP	1.84%
Fiber	Termination Hardware - Connector	29.31%
Fiber	Termination Hardware - Coupler	7.92%
Fiber	Termination Hardware - Shelves and Components	29.89%
Fiber	Termination Hardware - Tools	29.90%
Fiber	Tools	18.16%
Hardware	Accessories - Undercarpet	26.78%
Hardware	Accessories	27.19%
Hardware	Cable Management - TE	20.90%
Hardware	Cable Management	29.89%
Hardware	Faceplates and Outlet Boxes - Undercarpet	25.83%
Hardware	Faceplates and Outlet Boxes - TE	20.67%
Hardware	Faceplates and Outlet Boxes	29.85%
Hardware	Power - AMPINNERGY	64.24%
Hardware	Power - Undercarpet	26.09%
Hardware	Power	25.82%
Hardware	Racks and Cabinets - TE Wall Bracket	20.78%
Hardware	Racks and Cabinets - 6" Channel	29.90%
Hardware	Tools - Undercarpet	25.83%
Hardware	Tools - TE	26.12%
Hardware	Tools	29.89%
Corning		
Fiber	Bulk Cable - G.652.D	6.99%
Fiber	Bulk Cable - G.657.A1	11.45%
Fiber	Bulk Cable - LSZH	25.59%
Fiber	Bulk Cable - ALTOS	18.64%
Fiber	Bulk Cable	20.38%
Fiber	Bulk Cable - Zipcord	24.10%
Fiber	Cable Management	19.63%
Fiber	Connectors - Accessories	17.40%
Fiber	Connectors	19.25%
Fiber	Factory Terminated - Cable Assemblies	16.66%
Fiber	Factory Terminated - Optical Tap	20.38%
Fiber	Factory Terminated - Pigtailed and Modules	20.11%
Fiber	Optical Taps - Edge	16.66%
Fiber	Optical Taps - OptiTap	20.33%
Fiber	Racks and Cabinets	18.79%
Fiber	Splicing Hardware - Accessories	19.63%
Fiber	Splicing Hardware	20.31%
Fiber	Termination Hardware - Accessories	19.62%
Fiber	Termination Hardware - Edge	16.66%
Fiber	Termination Hardware	19.54%
Fiber	Testing Equipment	20.37%
Fiber	Tools	18.55%
CPI		
Data Communication	Racks/Cabinets and Hardware	14.36%
DVSAanalytics		
Products	All	8.10%
Services	Maintenance - SWA PSA Encore OEMP Unit	1.62%
Leviton		
AV	Faceplates and Outlet Boxes - Speaker Clip	18.77%
AV	Faceplates and Outlet Boxes	27.53%
AV	Factory Terminated	27.02%
AV	Termination Hardware	23.73%

Category	Subcategory	DIR Customer Discount % off MSRP
Coax	Accessories	20.19%
Coax	Factory Terminated - Cable	19.93%
Coax	Termination Hardware - Adapter Panel	36.17%
Coax	Termination Hardware	20.00%
Copper	Adapter - 66 Block	28.58%
Copper	Adapter	19.97%
Copper	Bulk Cable	19.89%
Copper	Cable Management - Patch Panel	28.56%
Copper	Faceplates and Outlet Boxes	19.93%
Copper	Factory Terminated - Phone Cord	19.87%
Copper	Factory Terminated - Patchcord - DuraPort - CAT6	27.48%
Copper	Factory Terminated - Patchcord - Home - CAT5e	18.80%
Copper	Factory Terminated - Patchcord - Home - CAT6	18.75%
Copper	Factory Terminated - Patchcord - CAT5e	27.47%
Copper	Factory Terminated - Patchcord - CAT6	35.07%
Copper	Factory Terminated - Patchcord - CAT6A	38.29%
Copper	Factory Terminated - Patchcord CAT8 Shielded	38.31%
Copper	Factory Terminated - Patchcord - CAT6A LSZH / FTP	38.32%
Copper	Splicing Hardware - Dolphin	19.94%
Copper	Termination Hardware - 110 Block	28.57%
MTS		
Products	All	8.10%
NEC		
Products	SV9300	51.40%
Products	SV9500	44.69%
Products	3C Licensing	24.40%
Products	Phones	51.40%
Products	UM	46.00%
Panduit		
Products	All	48.00%
General Cable		
Products	All	50.00%
Black Box Services		
Structured cabling		20.00%
Networking / Wireless / Telecom		20.00%
Program Manager		20.00%