

AV Applications Are Limitless

See, Hear, and Know Your Collaborators
in Real-time to Maximize Efficiency,
Productivity, and Creativity.

AV as a Service (AVaaS) Use Cases



LOCAL MUNICIPALITY

Municipal governments are a special case. Their facilities must host not only their own varied departments and officials but must also be able to host outside dignitaries and organizations. A local municipality observed a Black Box AV system while in-conference with another governmental group. It seemed to be just the thing they needed: wholly scalable with a consistent and easy-to-use interface... nothing complicated, but able to meet or exceed the current (and future) boundaries of video conferencing tech. Most of all, they needed the system quickly.

Any doubts they might have had were quickly eliminated. Black Box representatives explained that all their requirements could be easily met. As a 'product ready' provider, Black Box keeps stock of all systems and maintains components on hand. The municipality was happy to learn that a typical delivery date for their order would run less than thirty days from purchase order to implementation. With unmatched turnaround, their conference meeting spaces were fitted with the latest video tech and full support. No fuss. No delays. No hassles.

Frankly, the client feared their ship was sunk, so to speak. They were woefully behind in keeping up with necessary conferencing tech. They weren't even absolutely sure what to ask for. To complicate matters, they needed to acquire this equipment post-haste. Black Box sorted out their needs, designed a scalable system, made it easy for the client to purchase within their budget, taught them what they needed to know, and had the tech in place within a month. The client was particularly happy with Black Box's provided maintenance and assistance guarantee. Finally, the client is on an update schedule, so they don't fall behind again... and Black Box performs the update work as part of the service agreement. The client wanted to be able to simply turn the equipment on and use it with a minimum of hassle and their desires were realized.