

AV Applications Are Limitless

See, Hear, and Know Your Collaborators
in Real-time to Maximize Efficiency,
Productivity, and Creativity.

AV as a Service (AVaaS) Use Cases

WORKSPACE-FOR-RENT ENTERPRISE

The reality of The Great Return-to-Work presents significant hurdles for large enterprises with hybrid staffing configurations. One of the more glaring issues lies in collaborative hybrid communications and video teleconferencing. The same problem manifests in support enterprises.

A known workspace-for-rent enterprise has spent the last few years expanding their operations to serve clients across several states. A major part of their niche includes the ability to provide enhanced video conferencing for their renters. As their operation expanded, however, a particular issue arose – the ability to provide consistent, reliable, easy-to-use video conferencing systems in an a la carte and mobile platform. Each of their facilities employs a limited staff and not every customer requires a conferencing system.

Black Box presented the ideal solution: modular, cartable systems with minimal and repeatable components packaged with complete support and guaranteed tech refreshes intended to keep pace with technological updates. In addition, each facility received the same systems with identical components in order that every staff member could easily deploy a system to a customer when requested. Completing the package was a three-year service contract



and tech update guarantee. Black Box provided our client with an enhanced video conferencing system each of their employees could operate and deploy at a moment's notice to any customer at any site. It is flexible, yet consistent. The client was extremely happy with the level of tech they received, and they were extremely elated knowing that Black Box routinely assembles and installs this tech in as few as thirty days. Also, Black Box's ability to maintain and update the tech at any time reassured the client they made the right decision in AV tech and services.