

Managed Subscriptions: A Better Way Forward

Exclusive Black Box Services and Support
on Avaya OneCloud Subscription™

Digital Evolution — Personalized for Your Pace, Your Journey

Communications modernization just got easier and much more cost-effective. With a Black Box Managed Subscription, you can get all the benefits of cloud applications while modernizing your communications and mitigating ever-increasing costs.

This subscription service, developed exclusively by Black Box, gives you more value in terms of communications, services, and support. This comprehensive solution enables you to take advantage of the latest Avaya OneCloud communications technologies and advances backed up and supported by trusted Black Box managed services. You'll find the predictable OPEX model mitigates ongoing increases in yearly maintenance costs while providing you with more features, services, and support than you may currently have.



Subscriptions Create a Better Way to Work

- Move to the latest technologies without large capital costs
- OPEX eliminates upgrade costs
- Scalable, secure, and resilient
- Mitigate the costs of continued maintenance increases up to 25% annually



Communications from Now to What's Next

- Get the communications you want — when you want
- Add features and entitlements at no extra costs
- Get 20% license overage
- Flexible payment options

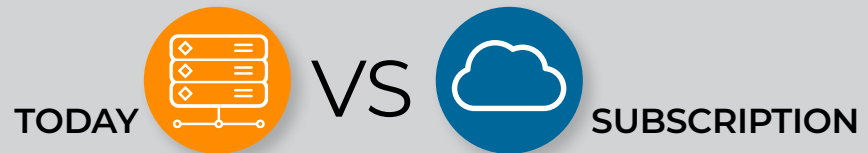


Move Forward; Protect Your Investment

- One of few resources that can still support Nortel, legacy, and EOL equipment
- Approved APS partner for Avaya
- Black Box managed services include support, monitoring, Avaya management, hardware/capacity, MACD, and more

How You Can Benefit from a Black Box Managed Subscription

STATUS QUO VS MOVING FORWARD



Infrastructure	Disparate HW/SW systems	Single Avaya platform
Support	Support for CS1K and Avaya	No separate support contracts
911 Compliance	Not compliant with E-911	E-911 compliant
Upgrades	Pay for upgrades	Upgrades included (software)
MACD	Self maintain	Optional
Monitoring	Requires staff to monitor	24x7 Proactive monitoring
Backups	Staff to complete backups	Backup management

Professional Services Aligned to Your Business Outcomes

Leverage your existing investments without having to manage them while adding innovations when they're right for you. As you migrate to this highly versatile subscription model, leveraging Black Box professional services will help you prioritize and manage projects effortlessly, hasten deployments, and create consistent experiences across locations.



Project, field, support, multisite deployments, and managed services



Subscription license conversion expertise



Onsite and remote services such as on-demand, staff augmentation, system monitoring, service desks, and more



Deep integration experience: Avaya SBC/Microsoft Teams, CS1K with Session Manager, third-party systems



Avaya certified engineers and technicians in all core competencies



Decades-long support of Avaya enterprise systems, including in-house Nortel expertise

From IT consultancy to everyday support, trust Black Box to help you transform your business.

For more information on this exclusive Black Box Managed Subscription, reach us at **855-324-9909** or email us at contact@blackbox.com.

For services information, visit these pages: [Professional Services](#), [Multisite Deployment Services](#), and [Xcelerate Services](#).

ABOUT BLACK BOX

Black Box® is a trusted IT solutions provider delivering cutting-edge technology products and world-class consulting services to businesses across the globe in every industry. The breadth of our global reach and depth of our expertise accelerate customer success by bringing people, ideas, and technology together to solve real-world business problems.

